

NPCAA Supplier Membership brochure

26/27 financial year

Advocacy | Growth | Education



Our role in the industry

We connect the people who shape precast

National Precast is the peak body for Australia's precast concrete industry.

We bring together manufacturers, suppliers, government, regulators, designers, engineers, builders, educators and industry partners to:

- represent the interests of the precast sector
- promote the value and capability of precast
- connect members across the construction supply chain
- support better practice through education, resources and technical guidance

Our role is to strengthen the industry and create opportunities for the businesses within it.

Our Three Pillars

National Precast supports members and strengthens the industry through advocacy, growth and education.

Advocacy

A stronger voice for precast.

We represent the industry, advocate for better recognition of precast, and give members opportunities to influence standards, policy, specifications and industry direction.

Growth

More visibility, demand and commercial opportunity.

We promote the value of precast, connect members with decision-makers, create business development opportunities and help strengthen the market for precast solutions.

Education

Stronger capability across the industry.

We support members with training, technical guidance, resources, insights and peer learning to help build better teams, stronger businesses and a more capable sector.

Together, these pillars help members influence, grow and lead.



Advocacy

A stronger voice for precast.

Membership with National Precast includes:

- Direct access to key industry stakeholders and decision-makers.
- Opportunities to collaborate with manufacturers and industry partners to strengthen the supply chain.
- Early input into Standards development, specifications and regulatory frameworks.
- Opportunities to contribute to Codes, government policy and industry submissions.
- Participation in committees, working groups and advocacy initiatives.
- Involvement in initiatives that support the increased adoption of precast solutions.
- Advocacy on industry issues directly affecting your business.
- Collective representation to government, regulators and authorities.
- Alignment with a trusted national industry body driving long-term sector growth.
- Access to practical business, technical and industry support.

Additional business support includes:

- 20-minute legal phone advice on commercial, WHSE and HR matters.
- Six-box report.
- Technical advice from NPEG.

Growth

More visibility, demand and commercial opportunity.

Membership with National Precast includes:

- Member-rate access to twice-yearly conference days and exhibition events.
- Access to member-only networking dinners.
- Exclusive member-only factory tours.
- Support with tendering, project visibility and industry engagement.
- Referrals and direct tender requests via the National Precast website.
- Access to national publication subscriptions.
- Support for continuous improvement in manufacturing and delivery.
- Assistance in reducing risk through improved design, installation and compliance.
- Access to new technology, market insights and industry opportunities through National Precast connections and visibility.

Additional business support includes:

- Monthly Cotality Precast Project Snapshots.
- Discounted Cotality subscriptions for full project reports.
- Use of the National Precast membership category logo.
- Your logo listed on the National Precast member directory, with a link to your website.
- Social media amplification through shared posts.
- Discounted bank guarantees.
- Financial health check.
- Operational readiness audit.
- Contract negotiation support.
- Equipment and vehicle finance support.

Education

Stronger capability across the industry.

Membership with National Precast includes:

- Access to industry-led training and online micro-credentials.
- Access to an established, nationally recognised Certificate III pathway for your staff.
- Technical guidance, best-practice resources and industry standards support.
- Support for workforce attraction, development and retention.
- Access to webinar recordings and ongoing education sessions.
- Participation in industry presentations, technical discussions and training events.
- Exposure to industry trends, innovation and emerging practices.
- Peer-to-peer learning through events, site visits and networking.
- Direct connection to experienced operators across the precast supply chain.
- Ongoing industry updates through newsletters and member communications.
- Opportunities to contribute to national advocacy, growth and education initiatives.

Additional business support includes:

- Access to a 12-week intern program.
- Member rates for the micro-credential program.
- Access to an RTO delivering the Precast Certificate III.



“Membership is not just
about access to services.
It is participation in the
future of the industry.”

– Cadell Taye, CEO

Supplier Membership



Membership Matters

If you supply or provide services to the precast industry, National Precast connects you directly with the businesses and decision-makers that matter.

As the only national industry body 100% focused on precast, we help suppliers build visibility, strengthen relationships and grow their business within the sector.

We position you as a trusted industry partner, give you a seat at the table, and connect you with opportunities to contribute to the future of precast in Australia.

We have membership options to suit your business needs.

Win more work, build influence and grow with the precast industry.

Our Strategic Partnerships

Platinum Partner

Directly influence the industry through priority access.

Designed for suppliers who want premium visibility, stronger industry relationships and a greater role in shaping the future of precast. This is a genuine seat at the table.

As a Platinum Partner, your business is positioned at the centre of the National Precast network, with priority access, influence and recognition across the sector.

Commercial Growth

- Direct access to senior decision-makers.
- Priority positioning at major events and conferences.
- High-value introductions and relationship-building opportunities.

Market Leadership

- Premium visibility across National Precast channels.
- Opportunities to showcase expertise through speaking, webinars and content.
- Positioning as a trusted, preferred industry partner.

Industry Influence

- A stronger voice in Standards, policy and advocacy.
- Board-level engagement and strategic input.
- Early visibility of industry direction and change.

Strategic Value

- Significant recoverable value through included benefits.
- High-impact opportunities that support long-term pipeline growth.

\$41,000 – limit of 3

Gold Partner

Strengthen your national presence and influence.

Gold Partnership is designed for suppliers who want strong visibility, consistent access to decision-makers through regular engagement and meaningful every-day involvement in the precast sector.

It helps your business build trusted national relationships and turn industry connection into ongoing commercial opportunity.

Pipeline Growth

- Direct engagement with precasters through events and networking.
- Strong presence at key industry touchpoints.
- Ongoing relationship-building opportunities.

Credibility and Exposure

- Promotion across National Precast channels.
- Opportunities to present and share expertise.
- Positioning as a trusted national supplier.

Connection and Participation

- Opportunities to contribute to Standards and industry discussions.
- Engagement with key stakeholders, authorities and industry leaders.

Clear Value

- Tangible value through included benefits and discounts.
- Multiple touchpoints that support new business opportunities.

\$23,000 – limit of 5

Silver Partner

Build your Industry influence

Step beyond visibility and start positioning your business as a recognised industry contributor.

Silver Partnership is designed for suppliers looking to build visibility, establish trust and create new opportunities within the precast sector. It gives your business a practical platform to connect with precasters, demonstrate expertise and grow your industry presence.

Access to Opportunities

- Regular access to precasters through events and networking.
- Exposure to project activity and industry opportunities.
- Opportunities to build new relationships quickly.

Building Credibility

- Promotion through editorials, website listings and member communications.
- Opportunities to showcase expertise.
- Increased visibility across the precast industry.

Commercial Return

- Practical benefits to offset the cost of membership.
- Industry touchpoints that can convert into new work.

\$17,500 – limit of 10

Our Key Suppliers

Bronze Supplier

Grow Your Industry Presence

Bronze Supplier membership is designed for suppliers who want strong visibility through regular industry engagement to build valuable connections.

It provides a practical entry point to the National Precast network, helping your business stay visible while networking with members at key events, while better understanding the market.

Industry Connection

- Access to national conferences and events.
- Opportunities to meet precasters and industry professionals.
- Inclusion in the broader National Precast network.

Visibility

- Presence on the National Precast website.
- Opportunities to promote your business through member communications.
- Increased awareness among precasters and industry stakeholders.

Foundation for Growth

- A practical entry point to build relationships in the market.
- Greater understanding of industry needs and opportunities.
- A clear pathway to grow into higher partnership levels.

\$7,350

State Supplier

Build your pathway to national engagement

State Supplier membership is designed for suppliers who operate at a state level and want to build awareness, relationships and opportunities within their local precast market.

It also provides a simple and cost-effective way to connect with the industry, promote your services and grow your involvement over time, building a path into a national platform.

Local Access

- Connection to local precasters and industry stakeholders.
- Participation in relevant state-based events and activities.
- Opportunities to build relationships within your state.

Targeted Visibility

- Exposure to relevant precast businesses and industry audiences.
- Opportunities to promote your services locally.
- Increased awareness within your state market.

Pathway to growth

- A low-barrier entry point into the National Precast network.
- A cost-effective way to engage with the industry.
- Opportunity to step up into higher partnership levels as your business grows.

\$2,200

*All Supplier Membership prices are ex GST.
Partnership levels run from financial year to financial year.*



Event inclusions

	VALUE	PLATINUM PARTNER	GOLD PARTNER	SILVER PARTNER	BRONZE SUPPLIER	STATE SUPPLIER
National Member Forum - March						
Conference registrations (complimentary registrations)	~\$150 per ticket	4	3	2	1	n/a
Member Dinner registrations (complimentary registrations)	~\$150 per ticket	4	3	2	1	n/a
Board / Industry Partner Dinner registrations	~\$150 per ticket	1	50% off	25% off	n/a	n/a
Morning After breakfast / Tour lunch registrations (complimentary registrations)	~\$40 per ticket	4	3	2	1	n/a
Factory / Site visit registrations (complimentary registrations)	~\$40 per ticket	4	3	2	1	n/a
Conference Day - event sponsor shared by Platinum Partners	\$15,000	Shared	n/a	n/a	n/a	n/a
Morning Tea - event sponsor (exclusive)	\$3,000	25% off	15% off	10% off	Full price	Full price
Lunch - event sponsor (exclusive)	\$5,000	25% off	15% off	10% off	Full price	Full price
Afternoon Tea - event sponsor (exclusive)	\$3,000	25% off	15% off	10% off	Full price	Full price
Supplier Showcase (prev Speed-dating) high bar table	\$500	x2 Comp	25% off	15% off	10% off	Full price
Member Dinner - event sponsor (exclusive)	\$8,000	25% off	15% off	10% off	n/a	n/a
Breakfast / Lunch + Factory / Site visit - event sponsor (exclusive)	\$5,000	25% off	15% off	10% off	Full price	Full price
National Precast Industry Showcase - November						
Conference registrations (complimentary registrations)	~\$150 per ticket	4	3	2	1	n/a
Member Dinner registrations (complimentary registrations)	~\$150 per ticket	4	3	2	1	n/a
Board / Industry Partner Dinner registrations	~\$150 per ticket	1	50% off	25% off	n/a	n/a
Morning After breakfast / Tour lunch registrations (complimentary registrations)	~\$40 per ticket	4	3	2	1	n/a
Factory / Site visit registrations (complimentary registrations)	~\$40 per ticket	4	3	2	1	n/a
Exhibition display space	prices vary	Largest available space - Comp	25% off any selected space size	15% off any selected space size	10% off any selected space size	Full price for any space size
Ability to select exhibition display location		Yes	Yes	n/a	n/a	n/a
Power connected to exhibition display space	\$50	Yes	Yes	n/a	n/a	n/a
Conference Day - event sponsor shared by Platinum Partners	\$25,000	Shared	n/a	n/a	n/a	n/a
Lunch - event sponsor (exclusive)	\$5,000	25% off	15% off	10% off	Full price	Full price
Member Dinner - event sponsor (exclusive)	\$8,000	25% off	15% off	10% off	n/a	n/a
Breakfast / Lunch + Factory / Site visit - event sponsor (exclusive)	\$5,000	25% off	15% off	10% off	Full price	Full price

Please note that offers for sponsorship will be made available in order of membership level.

Other inclusions

	VALUE	PLATINUM PARTNER	GOLD PARTNER	SILVER PARTNER	BRONZE SUPPLIER	STATE SUPPLIER
Industry Insights Sessions						
Presentations / hosting	\$500	4	3	2	1	n/a
Panel / Q&A / Interview sessions	\$500	4	3	2	1	n/a
Raising market visibility						
Editorials	\$1500	2	1	n/a	n/a	n/a
Newsletter promotion	\$250	5	4	3	2	1
Dedicated website member directory listing and company page	\$250	Y	Y	N	N	N
Homepage exposure	\$250	Y	Y	Y	N	N
Promo videos and recorded interviews shared (Socials and newsletters)	\$500	3	2	1	n/a	n/a
Factory Tour / Behind the scenes videos	\$500	3	2	1	n/a	n/a
Industry influence						
Represent National Precast at Industry events		Y	Y	Y	invite only	N
Ability to nominate for the National Precast Board		Y	N	N	N	N
Ability to join National Precast working groups / committees		Y	Y	invite only	invite only	N

Want to refer a new member?

Refer one new member to National Precast and 50% of the new member’s annual fee will be deducted from your membership. - *Conditions apply.*



Our Events

A place to Connect

National Precast events connect, educate and strengthen the Australian precast industry.

Throughout the year, our conferences, networking events and industry showcases bring together precasters, suppliers, engineers and industry leaders to share knowledge, build relationships and create new business opportunities.

From focused member networking to major industry events, each experience is designed to deliver practical value, meaningful connections and stronger industry collaboration.

This is where the precast industry comes together.

26/27 Conference Events

National Precast Industry Showcase

End of Year (November 2026)

Our National Precast Industry Showcase is designed to give suppliers stronger commercial exposure within a highly targeted precast environment.

Co-located with Concrete NZ, this event blends industry engagement with a dedicated supplier showcase focused specifically on the Australian precast sector. The atmosphere is energetic, commercial and relationship driven, creating opportunities to connect directly with manufacturers, specifiers and decision makers actively operating in the market.

With a curated member audience and focused exhibition footprint, the event prioritises quality conversations over crowd size, delivering stronger engagement and more commercially relevant outcomes for exhibitors.

The format includes:

- A mid-sized precast focused supplier showcase
- Conference sessions and industry presentations
- An exclusive Partners Dinner
- Our flagship Members Networking Dinner
- Breakfast networking and factory / site tour

Ideal for:

- Targeted exposure to precast manufacturers
- Product and service promotion
- Generating qualified business leads
- Strengthening commercial relationships
- Building brand visibility within industry



26/27 Conference Events

National Member Forum

Start of Year (March 2027)

Our National Member Forum is a smaller, relationship focused event designed to reconnect the industry at the beginning of the year.

Built around conversation, collaboration and peer engagement, the Forum creates a more intimate environment where members can openly share ideas, discuss challenges and strengthen industry connections. The focus is less on exhibition and scale, and more on genuine interaction between precast professionals and key industry partners.

This event is intentionally designed to maximise accessibility to decision makers, encourage meaningful discussions and strengthen the sense of community across the sector.

The format includes:

- A focused one day conference program
- A small networking style supplier showcase
- An exclusive Partners Dinner
- Members networking dinner and social events
- Breakfast networking and factory / site tour

Ideal for:

- Building stronger industry relationships
- Peer to peer networking and collaboration
- Sharing operational insights and ideas
- Connecting directly with industry leaders
- Starting the year with industry alignment and engagement



Event Sponsorship

Inclusions

National Member Forum - March

All event/s Sponsors

- Logo on all communications (LinkedIn, Newsletter, EDMs)
- 1x complimentary ticket to Partner's Dinner
- Ability to bring promotional items (only Sponsors allowed)

Conference Day - event sponsor shared by Platinum Partners

- 3x complimentary registrations for all events (excl Partners Dinner)
- 10 min direct promotional speaking time at Conference event
- Logo on Conference lanyard / nametags
- 2x Supplier Showcase high bar table/s + choice of table location/s
- 2x Banners displayed at front of the Conference hall (Only Sponsors able to display)

Lunch - event sponsor \$5,000

- 1x complimentary registrations for all events (excl Partners Dinner)
- 10 min direct promotional speaking time at Conference event
- Logo displayed at sponsored event
- 1x Banner displayed at event

Morning / Afternoon Tea - event sponsor \$3,000

- 5 min direct promotional speaking time at Conference event
- 1x Banner displayed at event
- Logo displayed at sponsored event

Members Networking Dinner - event sponsor \$8,000

- 5 min direct promotional speaking time at event
- 1x Banner displayed at event
- Logo displayed at sponsored event
- Promotional bag as give away

Breakfast / Factory Tour - event sponsor \$5,000

- 5 min direct promotional speaking time at event
- 1x Banner displayed at event
- Logo displayed at sponsored event

National Precast Industry Showcase - November

All event/s Sponsors

- Logo on all communications (LinkedIn, Newsletter, EDMs)
- 1x complimentary ticket to Partner's Dinner

Conference Day - event sponsor shared by Platinum Partners

- 3x complimentary registrations for all events (excl Partners Dinner)
- 20 min direct promotional speaking time at Conference event
- Logo on Conference lanyard / nametags
- Largest exhibition display space complimentary + choice of location
- Power connected to exhibition display space
- 2x Banners displayed at front of the Conference hall (Only Sponsors able to display)

Morning / Afternoon Tea - event sponsor \$3,000

- 5 min direct promotional speaking time at Conference event
- 1x Banner displayed at event
- Logo displayed at sponsored event

Members Networking Dinner - event sponsor \$8,000

- 5 min direct promotional speaking time at event
- 1x Banner displayed at event
- Logo displayed at sponsored event
- Promotional bag as give away

Breakfast / Factory Tour - event sponsor \$5,000

- 5 min direct promotional speaking time at event
- 1x Banner displayed at event
- Logo displayed at sponsored event

26/27 Conference Events

BIG EXPO

Mid Year (July 2027)

We are partnering to bring our largest and most public facing event, delivered alongside a major concrete industry exhibition.

Designed to maximise exposure and visibility, this event brings together the broader construction and concrete sectors, creating opportunities to showcase products, services, innovation, and capability to a wide audience beyond the precast industry alone.

The format includes a major exhibition, conference program, and joint industry networking events.

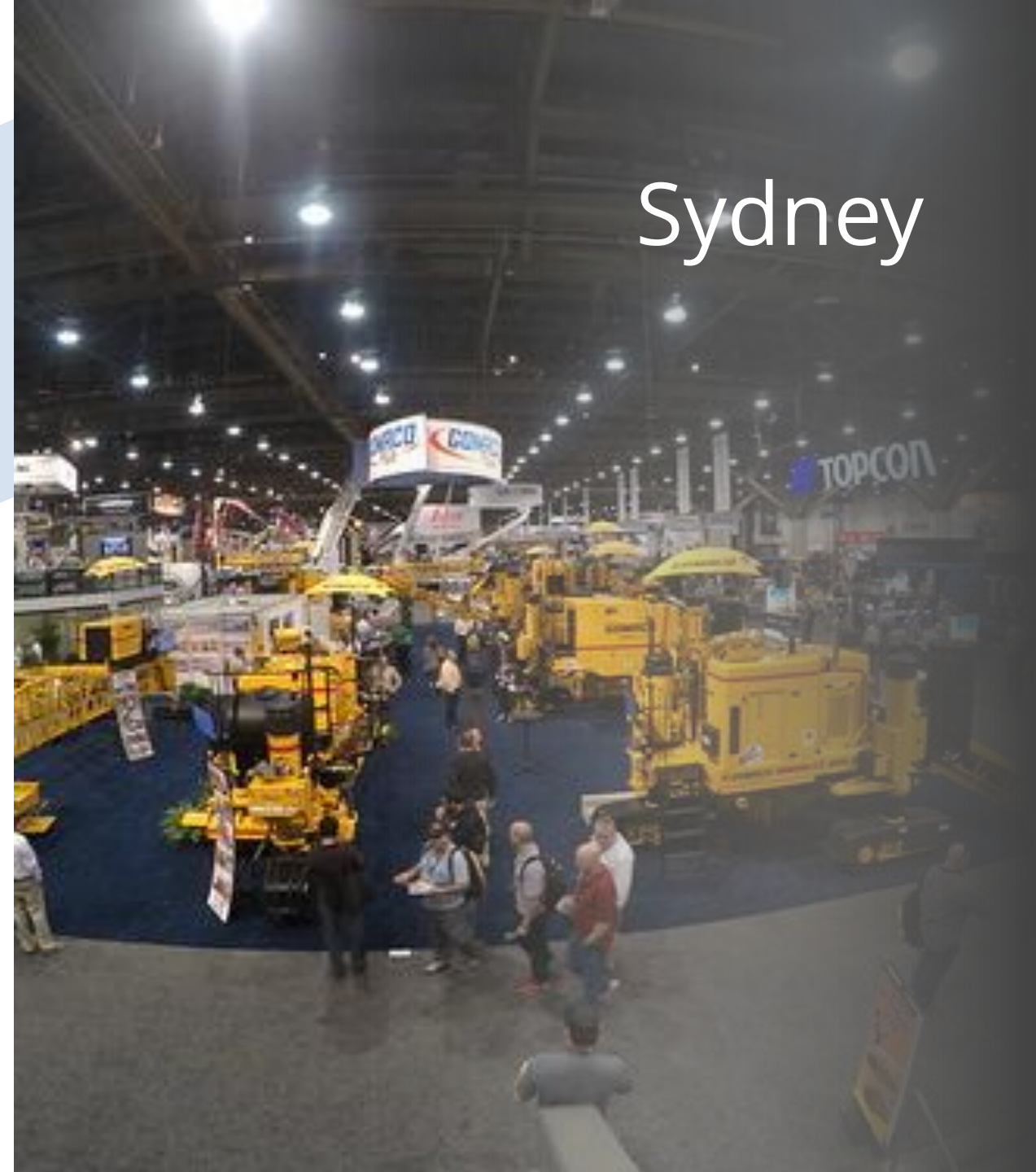
Ideal for:

- Broad market exposure
- Brand visibility
- Lead generation and business development
- Reaching the wider concrete and construction industry
- Showcasing innovation and capability

Partner Benefits:

- Selected event sponsorship positions will be available.
- Platinum Partners to receive 10% off exhibitor rates and Seminar speaking opportunities.
- 5% discount for all other members participation in the trade show.
- Complimentary trade show registration for all NPAA members.

Sydney



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