



# Membership for Precasters

Advocacy | Growth | Education

# Why join National Precast?

New membership options are now on offer by the peak industry body for precast concrete manufacturers.

Since 1990, National Precast has grown to become the industry's voice, comprising members both large and small, in all product categories and across all states. We are dedicated to representing the industry and providing our members with the help and services they need.

## As a member you'll:

- Win Work - Cordell project leads and Find-a-Master-Precaster referrals for Master Precasters.
- Promote yourself and be promoted - Case studies plus external exposure for Master Precasters.
- Have your say - on standards and codes plus direct representation to authorities for Master Precasters.
- Access help and information - Standards, legal, commercial, technical, WHS and HR.
- Connect - get to know other members, see their factories, plus access the internship program.

## Membership provides a substantial Return on Investment

- Buying just 3 Australian Standards could cost you \$1,200.
  - Membership gives you 24/7 access to 70+ Standards.
- Getting just 1 case study written could cost you at least \$1,000... plus around \$3,000 to get it published.
  - Membership gets you up to 5 – both written AND published.
- Engaging an advisor to help you with strategy or process improvements and prepare a report with practical recommendations, could cost you at least \$4000.
  - Membership includes these services.
- On your own, it's difficult to influence government authorities, codes and Standards.
  - Membership gives you that ability.
- PLUS winning just ONE referred tender or Cordell project lead can cover your entire membership fee.

"We've called National Precast many times to get help... with all sorts of things. Being part of a network connects us with years of experience and loads of knowledge."

"After all, we all know that making a wrong decision in our industry can be incredibly costly."

Kim Hovey, MJB Industries (Master Precaster)

"The audit was quite a simple process and did not take much time at all. After filling out the form I just need to commit a person for few hours to conduct a factory inspection and show some documentary evidence of our systems working. The report we got back was helpful in providing some good ideas for improvement from an external set of eyes."

Michael Waeger, Waeger Constructions (Master Precaster)

"Great to be recognised as a Master Precaster and having the ability to network with other precasters around the country."

Teo Prka, BGC Precast (Master Precaster)

"We don't tend to make enough time for marketing. Having National Precast get our jobs into the big industry magazines really gives everyone here a boost and gets our name out there."

Daniel Nassar, Alpha Precast (Master Precaster)

"The Master Precaster audit process gave me some invaluable feedback on how we can improve our business."

Riccardo Musella, Reinforced Earth (Master Precaster)

# Precaster Membership Options

## MP Master precaster

This is the highest and most prestigious membership category for precasters.

To be awarded Master Precaster status, you must have been manufacturing precast for 5+ years and you must pass a **Master Precaster Membership Audit**. This audit verifies your industry contribution and track record, as well as your technical and factory capability, your quality and safety management, your environmental compliance and your financial stability.

### Services ONLY available to Master Precasters

- Promote yourself as a Master Precaster and receive Tender Requests.
- Get coverage in national industry magazines.
- Participate in DesignBUILD and other events.
- Meet with authorities.
- Represent National Precast on Standards' and other committees.
- Receive a Process Improvement Report (identifying opportunities to improve quality and safety management).
- Priority access to any special or one-off member-only opportunities

As well, Master Precasters can access the full suite of membership services that are available to precast members, including help when you need it, all member newsletters, case studies, the ability to register for member events and factory visits, precast-related standards, Cordell precast project reports, the internship program, input on standards and codes and a strategic planning session and report.

## P Precaster

To be a Precaster you must have been manufacturing precast for 2+ years.

**Services:** Precasters can access help when you need it, all member newsletters, case studies, the ability to register for member events and factory visits, precast-related standards, Cordell precast project reports, the internship program, input on standards and codes and a strategic planning session and report.

## PP Provisional Precaster

Provisional Precasters will have manufactured precast for under 2 years. After 2 years of membership, you'll need to apply for Precaster membership.

**Services:** As a Provisional Precaster you can be mentored by a Master Precaster and will receive a limited range of services for your maximum 2 year membership period. These include help when you need it, all member newsletters, the ability to register for member events and factory visits, precast-related standards, the internship program, Cordell precast project reports and a strategic planning session and report.

## AP Affiliate Precaster

At a minimal cost, being an Affiliate Precaster allows precasters to experience some of the benefits of membership.

**Services:** You will receive a selection of services including a copy of the Precast Concrete Handbook, all member newsletters, the ability to register for member events, magazine subscriptions, input on standards and codes, and the ability to participate in the internship programme.

# Membership Benefits for Precasters

Win work		Affiliate Precaster	Provisional Precaster	Precaster	Master Precaster
01	Cordell Precast Project Reports		✓	✓	✓
02	Find-a-Master-Precaster referrals				✓
03	Tender Requests				✓
Promote yourself and be promoted					
04	Printed case studies - 5 per year			✓	✓
05	Editorials in national magazines				✓
06	Design BUILD, National Precast website, and social media promotion			✓	✓
07	Presentations to architects, engineers & builders				✓
08	Use of the relevant member logo		✓	✓	✓
Have your say					
09	Nominate for the National Precast Board			✓	✓
10	Input to standards and codes, specifications, etc.	✓		✓	✓
11	Meet with authorities				✓
12	Represent National Precast on Standards and other committies				✓
Access help and information					
13	70+ precast-specific Australian Standards		✓	✓	✓
14	Technical, legal, WHS and HR phone advice		✓	✓	✓
15	Industry newsletters	✓	✓	✓	✓
16	Webinars		✓	✓	✓
17	Graduate Internship Program	✓	✓	✓	✓
18	Magazine subscriptions and copy of the Precast Concrete Handbook	✓	✓	✓	✓
19	Process Improvement Report				✓
20	Strategic planning consultation and report		✓	✓	✓
21	Discounted bank guarantees		✓	✓	✓
Connect					
22	Networking events, conferences, and dinners	✓	✓	✓	✓
23	Member-only factory visits		✓	✓	✓



# Membership Entry Requirements

As well as complying with National Precast's Codes of Conduct, the following requirements apply:

- **Master Precaster** - you must have been manufacturing precast for 5+ years **AND** passed a *Master Precaster Membership Audit*;
- **Precaster** - you must have been manufacturing precast for 2+ years;
- **Provisional Precaster** - you must have been manufacturing precast for less than 2 years. A 2 year maximum membership term applies after which you'll apply to become a Precaster; or
- **Affiliate Precaster** - a basic membership for any precast manufacturer.

## Membership Fees

All fee types are based on the precaster's ex-works turnover (excluding cartage, installation and GST) and can be paid in full, monthly or quarterly installments by arrangement. Fees are treated as STRICTLY CONFIDENTIAL by the CEO and accounts staff.

Fee Type	Ex-works Turnover Previous Financial Year (\$) ex GST	Affiliate Precaster Annual Fee (\$) ex GST	Provisional Precaster Annual Fee (\$) ex GST	Precaster Annual Fee (\$) ex GST	Master Precaster Annual Fee (\$) ex GST
1	0 – 2,500,000	250	1,000	2,000	2,000
2	2,500,001 – 5,000,000	500	1,500	3,000	3,000
3	5,000,001 – 10,000,000	750	2,250	4,500	4,500
4	10,000,001 – 15,000,000	1,000	3,000	6,000	6,000
5	15,000,001 – 20,000,000	1,250	3,750	7,500	7,500
6	20,000,001 – 30,000,000	2,500	7,500	15,000	15,000
7	30,000,001 – 50,000,000	3,750	11,250	22,500	22,500
8	Over 50,000,001	4,200	12,500	25,000	25,000

Memberships run on a financial year and the first year's fee will be pro-rated if needed (excluding Affiliate Precasters). Fees current at June 2023.

### Reduce your fees by referring a new member

Refer one new member to National Precast and 50% of the new member's annual fee will be deducted from your membership.\*

\*In States without a State Co-ordinator, Terms and Conditions apply.

