



## ASSOCIATION INTRODUCES INTERNATIONAL TECHNOLOGY TO MEMBERSHIP

While Australian precast is already on par with what's produced abroad, a new player in the Australian market is linking the industry to new and exciting innovative production methodology.

According to National Precast CEO Sarah Bachmann it's one of the roles the Association plays in delivering a pipeline of new information to members of the peak body.

"Companies which are members of their industry bodies generally demonstrated better corporate social responsibility," says Bachmann.

"The individuals who run and own these companies are typically collaborative team players who have a broader perspective than just what sits inside their own four walls. They are genuinely interested in learning and contributing to make the industry better," she adds.

Associations have had a long history of bringing new information to their members, allowing them to stay ahead of the game and innovate. It's what drives continuous improvement.

A new player in the Australian market, with roots in the United Arab Emirates, is Industry Supplier member Nexsoft Australia. Its owner Bharat Dewani is sharing his experience from the

UAE and bringing new technology to Australian shores, making it easy for Australian precasters to improve processes.

Included in the company's repertoire are three major European players, PROGRESS Group, IDAT and RATEC. Nexsoft represents these companies in Australia.

The offerings from the companies include systems, machinery and software from PROGRESS, ERP and BIM solutions and precast manufacturing software from IDAT, while RATEC supplies highly efficient magnetic formwork and 3D moulds. All three are presenting webinars to the Association's membership, and these are also available to others via the National Precast online learning portal <https://nationalprecastonline.com.au/webinars>

"The beauty of having an Australian representative is that dealing with these companies now becomes easy. From his earlier experience, Bharat knows the products of all three companies extremely well and can assist at a local level," Bachmann states.

"Our members are always investing in new technology, and we are bringing the information they need to them."



## GROWING PIPE SUPPLY IN THE WEST

Global concrete pipe demand is expected to reach a not insignificant estimated \$28.8 billion by 2027, and with the current infrastructure boom, the Australian demand for reinforced concrete pipes is at an all-time high.

It's not surprising, according to National Precast's CEO Sarah Bachmann, who says reinforced concrete pipes are renowned for their ease and safety of installation and their durability. They have been manufactured in Australia for over one hundred years, and progressive pipe manufacturers are constantly investing in new technology.

One National Precast Master Precast doing just that is Western Australian Master Precaster MJB Industries. A family business, the company manufactures high-quality concrete pipe and spun liners for the Western Australian market.

According to Bachmann, with a production schedule booked several months ahead, the company made the decision to invest in a second pipe plant in early 2022. Works started in mid-2022 and the new plant - which is expected to double production capacity - should be operational by mid-2023.

MJB's Director Kim Hovey is excited about the increased capacity the new plant will deliver.

"Being able to double our production capacity comes as great news to our clients who have had long wait times on pipe supply for several months now. It'll certainly help them to stay on track with project timelines," Hovey comments.

Bachmann says that reinforced concrete pipes provide an excellent return on investment over the long haul and commends MJB for investing in increased capacity, not only because it will address supply issues, but also because of the new employment opportunities and economic growth it is generating in the state.



<p>NEXSOFT AUSTRALIA PTY LTD PRECAST SOLUTIONS</p>	<p><b>PROGRESS GROUP</b> PROGRESS MASCHINEN &amp; AUTOMATION</p>
	<p><b>RATEC</b> MEET THE BETTER IDEAS</p>
	<p><b>IDAT</b></p>

# ASSOCIATION MEMBERSHIP GROWS FOLLOWING STRUCTURE CHANGE

Membership is at an all-time high for National Precast, the country's peak body that represents and promotes the Australian precast concrete industry.

According to National Precast CEO Sarah Bachmann, the organisation made changes to membership categories and fees which now provide cost-effective options for precasters, suppliers and professionals including architects, engineers and head contractors.

"Without having not really even promoted the new membership options yet, we are delighted to already be experiencing a great response," Bachmann commented.

Some of National Precast's recent new members include:

- **Sunset Sleepers (Precaster)** - Manufactures engineer-certified, durable and reinforced concrete sleepers for all types of applications.  
<https://www.sunsetsleepers.com.au/>
- **Urban Cranes (State Industry Supplier, WA)** - With a team skill set not typical of most crane companies, Urban Cranes assist the construction industry with specialised high risk project delivery services.  
<https://www.urbancranes.com.au/>
- **Ironside (Provisional Precaster)** - Ironside's origins are in forward-thinking multi residential apartment construction with precast manufacture new to the company's capability. <https://ironside.com.au/>
- **PSA (National Industry Supplier)** - Supplies the precast industry with consumables and lifting products and speciality services.  
<https://www.psa.com.au>
- **Barrason's Engineers (Professional Associate Organisation)** - Providing high quality and efficient structural and civil design work throughout Australia, specialising in precast engineering.  
<https://www.barrasonengineers.com.au>
- **Dinalte Systems (National Industry Supplier)** - Australian distributor for the NMB Splice Sleeve, a reinforcing bar connection system consisting of a cylindrical, ductile iron casting sleeve and a special high-strength, non-shrink grout filler. <https://www.splicesleeve.com>
- **Milwaukee Tool (Industry Partner)** - Provides durable accessories, innovative hand tools and practical storage equipment to improve productivity. <https://www.milwaukeetool.com.au>
- **Novus Precast (Precaster)** - A quality-assured manufacturer of precast concrete elements servicing the south-east Queensland market and offering clients customised solutions, utilising the latest precast technology. <https://www.novusprecast.com.au>
- **Aptus Concrete Connections (National Industry Supplier)** - A disruptor to conventional construction methods, supplying concrete connections to reduce floor cycle times, eliminate propping and grouting and improve safety. <https://aptus.systems>
- **Total Precast Systems (Precaster)** - Manufactures a wide range of concrete precast products to suit a variety of applications in northern NSW. <https://www.facebook.com/totalprecastsystems/>
- **Action Solution (Affiliate Precaster)** - Designs, manufactures and installs precast concrete flooring, walling, retaining walls, columns or footings and other precast concrete products in WA.  
<https://www.actionsolution.com.au>
- **Hunter Precast (Affiliate Precaster)** - Designs, manufactures and installs quality precast concrete products throughout the Newcastle and Hunter Valley regions in NSW. Part of the Hunter Construction Group.  
<https://hunterprecast.com.au>
- **Construc (Professional Associate Organisation)** - Offers design, documentation and inspection services to the construction, civil and temporary works industry throughout Australia.  
<https://www.construc.com.au/>
- **ARP Training (Professional Associate Organisation)** - a training broker based in VIC, assisting precast manufacturers and allied stakeholders to access government-funded nationally accredited worker education.  
<https://arp-training.com.au>

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