

# Suppliers to the precast industry: become a National Precast Member

## Membership Options

### IP Industry Partner

As a supplier to the precast industry, your needs from National Precast are quite possibly unique. For our Industry Partners, we're happy to tailor our services to suit. Whether it be exposure to the National Precast Board by attending Board lunches, personal introductions to our members, industry surveys, collaborating with us to develop new services, let us help you to get your products and services out there.

If you want to:

1. Position yourself as the leading national supplier of your specific type of products or services to the precast concrete manufacturing industry;
2. Be the only Industry Partner member in your category of supply;
3. Use our influence and reach in your marketing strategy; and
4. Collaborate with us at a higher level...

then please consider applying for Industry Partner membership.

### NS National Industry Supplier

If you're a company supplying the precast industry nationally or in more than one State, then we invite you to become a National Industry Supplier member.

You'll be able to register as many people as you like for events in your State and connect your local reps with local precast manufacturers and their people. With regular emails and magazine subscriptions we will keep you up to date with what's going on in the industry. You'll be listed on our website and proudly wear the National Precast National Industry Supplier member badge! You'll be able to access tailored forecasting data to help you plan work demand around the country.

And if it's change you're interested in, then nominate your people to represent the precast industry with the advocacy work we do at a national or State level, with the likes of Standards Australia, Safe Work Australia, and State government departments like roads and WHS authorities.

### SS State Industry Supplier

Are you a supplier to the precast manufacturing industry and operate only in one State?

This is a new category of membership that allows you to be involved with the national body for the precast industry, at a State level. You'll be able to register as many people as you like for events in your State and connect with local precast manufacturers and their people. As well, we will keep you up to date with what's going on in the industry. You'll be listed on our website and proudly wear the National Precast State Industry Supplier member badge! And become involved with the advocacy work we do at a State level, with the likes of State government departments like roads and WHS authorities.

## Reduce your fees by referring a new member

Refer one new member to National Precast and 50% of the new member's annual fee will be deducted from your membership.\*\*

\*\* In States without a State Co-ordinator, Terms and Conditions apply.



# 20 reasons why you need to join

|    |                            |
|----|----------------------------|
| IP | Industry Partner           |
| NS | National Industry Supplier |
| SS | State Industry Supplier    |

## Win Work

- 01 Cordell Precast Project Reports\*
- 02 Discounted Cordell Connect Project Detail subscriptions (\$14,000 value)\*
- 03 Referrals
- 04 Build-a-Tender requests

| Industry Partner | National Industry Supplier | State Industry Supplier |
|------------------|----------------------------|-------------------------|
| ✓                | ✓                          | ✓                       |
| ✓                | ✓                          | ✓                       |
| ✓                | ✓                          | ✓                       |
| ✓                | ✓                          | ✓                       |

## Build Your Brand

- 05 **Exclusivity of your product type in your membership category**
- 06 Editorials published in national magazines (\$18,500 value)
- 07 Promotion on the National Precast website and social media
- 08 DesignBUILD exhibition and conferences
- 09 Use of the relevant member logo

|   |   |   |
|---|---|---|
| ✓ |   |   |
| ✓ | ✓ | ✓ |
| ✓ | ✓ | ✓ |
| ✓ | ✓ | ✓ |
| ✓ | ✓ | ✓ |

## Advocacy

- 10 Input to national authorities (Australian Standards, Safe Work Australia etc.)
- 11 Input to state authorities (road, WHS authorities etc.)

|   |   |   |
|---|---|---|
| ✓ | ✓ |   |
| ✓ | ✓ | ✓ |

## Information

- 12 Technical, legal, WHS and HR phone advice (\$1,750 value)
- 13 Technical, legal, WHS, innovation and events newsletters
- 14 Cordell Construction Monthly reports\*
- 15 ACIF News and Customised Forecasts Dashboard (\$800 value)
- 16 Magazine subscriptions, Precast Concrete Handbook (\$200+ value) + more

|   |   |   |
|---|---|---|
| ✓ | ✓ | ✓ |
| ✓ | ✓ | ✓ |
| ✓ | ✓ | ✓ |
| ✓ | ✓ | ✓ |
| ✓ | ✓ | ✓ |

\* For more information on the Cordell services, refer to our CoreLogic's Cordell Services flyer.

## Networking

- 17 Register unlimited people for events in your State
- 18 Register unlimited people for national member-only events\*
- 19 Factory and site visits
- 20 Invitations to international conferences, exhibitions & study tours

|   |   |   |
|---|---|---|
| ✓ | ✓ | ✓ |
| ✓ | ✓ |   |
| ✓ | ✓ | ✓ |
| ✓ | ✓ | ✓ |

\* State Industry Suppliers may only attend national member-only events held in their State.

# Supplier Membership Fees

| Industry Partner<br>(\$ pa) ex GST | National Industry Supplier<br>(\$ pa) ex GST | State Industry Supplier<br>(\$ pa) ex GST |
|------------------------------------|--|---|
| 15,000                             | 6,000  | 1,500                                     |

All fees are per financial year and will be pro-rated if needed. Fees may be paid in quarterly or monthly instalments.

# Membership Application Form

☐ State Industry Supplier      ☐ National Industry Supplier      ☐ Industry Partner

## Organisation Details

|  |                |
|--|----------------|
| Organisation (name)  |                |
| Owners (names)   |                |
| National Precast delegate<br>(name, position, email,<br>phone)         |                |
| Organisation address   |                |
| Postal address   |                |
| Telephone  |                |
| Website  |                |
| ABN  |                |
| No. years in business  |                |
| 3rd party certification/<br>testing on products &<br>services supplied |                |
| Product & service - related<br>expertise/qualifications/<br>licensing  |                |
| Recent clients & projects<br>(company & project name)                  | 1.<br>2.<br>3. |
| Credit references<br>(company, contact email &<br>phone)               | 1.<br>2.<br>3. |
| Referred by  |                |

## Membership Fees

### Fee Category

| Fee Category  | Membership Fee (annual) (\$) ex GST |
|---|-------------------------------------|
| <input type="checkbox"/> State Industry Supplier    | 1,500                               |
| <input type="checkbox"/> National Industry Supplier | 6,000                               |
| <input type="checkbox"/> Industry Partner           | 15,000                              |

## Contacts

### Other Contacts

Nominate other contacts to receive National Precast electronic newsletters, eg. State/BD/marketing/technical/engineering personnel. Attach additional contacts if needed.

|          |  |
|----------|--|
| Name     |  |
| Position |  |
| State    |  |
| Email    |  |
| Mobile   |  |
| Name     |  |
| Position |  |
| State    |  |
| Email    |  |
| Mobile   |  |
| Name     |  |
| Position |  |
| State    |  |
| Email    |  |
| Mobile   |  |
| Name     |  |
| Position |  |
| State    |  |
| Email    |  |
| Mobile   |  |
| Name     |  |
| Position |  |
| State    |  |
| Email    |  |
| Mobile   |  |
| Name     |  |
| Position |  |
| State    |  |
| Email    |  |
| Mobile   |  |
| Name     |  |
| Position |  |
| State    |  |
| Email    |  |
| Mobile   |  |

### Invoicing

Nominate who should receive invoices.

|              |  |
|--------------|--|
| Name         |  |
| Position     |  |
| Email        |  |
| Office phone |  |
| Mobile       |  |

# Marketing Information

Organisation (name): \_\_\_\_\_

## Company Description

Please write a description of your company (up to 500 words) for use on National Precast's website. Please also email your logo and photographs you would like included on your page to [info@nationalprecast.com.au](mailto:info@nationalprecast.com.au). Please attach additional information if necessary.

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## Location Details

Please provide details of all locations of your company, as you wish them to appear on your listing. Please attach additional location details if necessary.

|               |  |
|---------------|--|
| Location      |  |
| Address       |  |
| Contact name  |  |
| Contact email |  |
| Contact phone |  |
| Location      |  |
| Address       |  |
| Contact name  |  |
| Contact email |  |
| Contact phone |  |
| Location      |  |
| Address       |  |
| Contact name  |  |
| Contact email |  |
| Contact phone |  |
| Location      |  |
| Address       |  |
| Contact name  |  |
| Contact email |  |
| Contact phone |  |

## Products and Services

**Industry Partner applicants only:** Please indicate your first and second preference for the exclusive product or service sector you would like to apply for (you would be the only Industry Partner in this sector). Please specify if not listed.

**Preferred  
Product  
or Service  
(please mark  
1 and 2)**

- |  |  |
|--|--|
| <input type="checkbox"/> BIM software                | <input type="checkbox"/> Cement & Concrete     |
| <input type="checkbox"/> CAD software                | <input type="checkbox"/> Aggregate             |
| <input type="checkbox"/> Drafting/Shop drawing       | <input type="checkbox"/> Pigment additives     |
| <input type="checkbox"/> Decorative applied finishes | <input type="checkbox"/> Chemical additives    |
| <input type="checkbox"/> Transportation              | <input type="checkbox"/> Reinforcement         |
| <input type="checkbox"/> Erection                    | <input type="checkbox"/> Site accessories      |
| <input type="checkbox"/> Legal services              | <input type="checkbox"/> Lifters               |
| <input type="checkbox"/> Financial services          | <input type="checkbox"/> Safety equipment      |
| <input type="checkbox"/> Machinery/Equipment         | <input type="checkbox"/> Coatings & Protectors |
| <input type="checkbox"/> Manufacturing accessories   | <input type="checkbox"/> Anchors & Connectors  |

**Other**

☐ \_\_\_\_\_

## Terms and Conditions

**Please send completed Application Form and Marketing Information Form to the CEO, National Precast, 2/13 Brighton Rd, Glenelg SA 5045, or email to [exec@nationalprecast.com.au](mailto:exec@nationalprecast.com.au). You will then be sent an invoice for the \$500 Application Fee, which will apply to your first year's fee.**

Membership of National Precast is in accordance with the Constitution of National Precast Concrete Association Australia Limited (email [exec@nationalprecast.com.au](mailto:exec@nationalprecast.com.au) to request a copy). When claiming membership, members can only use the National Precast logo for their specific membership category. Application is subject to approval by the Board of Directors. Dedicated website page for members includes logo, 500 words & images. Member discounts will be set by National Precast and are subject to change. Nominations to Standards' committees (National Industry Supplier and Industry Partner members only) are subject to a nominations and approval process. A minimum term of 12 months' membership applies to new membership applications. New memberships may be prorated. Membership is automatically renewed for a further 12 months each year on 1st July. Resignations must be submitted in writing and fees will be payable until such written advice is provided.

**Name of authorised  
representative  
& signature**

Name: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_