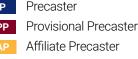
#### How National Precast can help you with

## Networking

Networking with other industry leaders is something that our members love. As a member, there are several ways to get to know other precasters, both from your own state and from around the country.





#### 19 Local events P PP AP

We understand that not all members can travel interstate for all of our national meetings. We also understand that sometimes there are issues pertinent to just one state, which require action. As well, owning or running a precast factory can be somewhat isolating.

To address these issues, we are appointing State Co-ordinators for each state. Part of their role is to organise informal gatherings for local precasters and their suppliers, and liaise as a regular conduit between precasters and the CEO.



#### 20 National member-only events P PP

These are a favourite among our current members, many of whom consistently fly across the country to attend. They are a fantastic way for you to develop relationships with precasters outside your home state. Make friends, share stories, ask for advice and learn at these informal and friendly events.

5 national members' events are held each year, currently in Sydney, Melbourne, Brisbane, Perth and Adelaide. Registration fees are charged to cover costs, however if you are located more that 400km from all of these cities, you will be able to attend 2 dinners and 2 meetings per year free of charge.

Members' events are held over 2 days, and usually consist of a dinner, a factory tour or site visit and a members' meeting.

The members' meeting has both a state and national component and comprises a mix of discussions, guest presenters, project presentations and more.

Dinners are where the informal networking is done. Partners are welcome to attend and many friendships have been formed. Several members look forward to incorporating the members' events as part of their annual travel schedule.

On average, approximately 70 people attend the dinners and 50 attend the meetings. These numbers are constantly increasing.



# How National Precast can help you with **Networking**



### 21 Factory and site visits

With a focus on empowering our members, we commonly organise visits to members' factories and construction sites as a part of our member-only events.

Our members comment that precast factory visits provide an invaluable insight into other precasters' operations, helping them in their efforts of continuous improvement. These visits add another dimension to the meeting experience and provide first hand learning opportunities. As a member you will have the opportunity to see how others run their businesses and discover new ideas that you can implement in your own factory. You will also be welcomed into other members' factories on a one-on-one basis. Construction site visits provide a different perspective again.

## 22 International conferences and exhibitions

Over the years we have developed strong working relationships with our international counterparts and periodically organise group tours to a range of precast conferences and exhibitions. These tours are usually supplemented with visits to local factories.

Attending these events is brilliant for developing close relationships with fellow travellers and finding out about new and different products and systems.

As well, we are often asked to present at international conferences about the Australian precast market, which is a great opportunity for you to put your projects on the international stage.



